



Acumatica + Avalara

MASTER YOUR TAX COMPLIANCE WITHIN YOUR ERP

Avalara integrates seamlessly with Acumatica, the fastest-growing cloud and mobile ERP solution for mid-size companies.

For most businesses sales tax is an obligatory, complex nightmare. Automating this process saves time, money, and effort. Avalara, working inside of Acumatica Sales Order Management and Commerce Edition, dynamically delivers instantaneous sales tax decisions based on precise geo-location in more than 10,000 taxing jurisdictions. The system automatically considers hundreds of thousands of taxability rules and the latest jurisdiction boundaries to deliver the right rate and tax calculation, every time.



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BENEFITS

- **Unified User Experience**
 - Part of standard sales order process
 - Familiar interface for order entry staff, nothing new for them to learn
- **Seamless Integration**
 - Built into the Acumatica platform
 - Simply turn it on
- **Connected Cloud**
 - Our cloud platform enables your connected business
 - Reduces long term costs and increases productivity

Acumatica is the fastest-growing cloud and mobile ERP solution for mid-size companies, offering a wide range of adaptable, integrated solution for your business. Choose what you need from the applications on the back of this data sheet to improve business processes and gain visibility over all aspects of operations. Acumatica offers flexible deployment options and is priced by resources used, not by number of users, making Acumatica easily expandable for a growing business.

KEY BENEFITS

WORK THE WAY YOU WANT

- Use Acumatica's robust platform to perform sophisticated customizations, even in a SaaS environment

GET THE PERFORMANCE YOU NEED

- Meet the most demanding standards of your high-volume business
- Give your employees anytime, anywhere access, from any device

REMOVE OBSTACLES TO BUSINESS GROWTH

- Add unlimited users at the same price
- Grow your business without adding to your IT budget
- Get the latest updates at no additional cost

REDUCE COSTS

- Avoid upfront costs for all computing infrastructure such as hardware and data servers
- Eliminate upfront software licenses by using a monthly subscription model
- Shrink IT maintenance and support costs since Acumatica handles hardware and software updates and upgrades



ACUMATICA CLOUD ERP SOLUTIONS

Financial Management	<p>Powerful financial applications—simple enough for small companies and comprehensive enough for complex multi-nationals. Acumatica’s Financial Management has standard financial processes (GL/AP/AR) and reports used by national and international organizations, plus multi-company and intercompany accounting, fixed assets, recurring and deferred revenue, and cash management.</p>
Customer Management	<p>Acumatica’s Customer Relationship Management (CRM) is fully integrated with the other suites. Customer Management uses dashboards and reports to provide real-time data on all customer activities: quotes, orders, invoices, payments, and support cases or service calls. A self-service Customer Portal lets you give customers access to the information they need.</p>
Distribution Edition	<p>Acumatica’s Distribution Edition works together with Financial Management as a full distribution solution. From Quote-to-Cash and Purchase Requisition-to-Payment, automated processes help eliminate delays and reduce errors. Features include: multiple warehouses, lot and serial number tracking, automated POs, discounts and promotions, and more.</p>
Project Accounting	<p>Deliver project objectives on time and on budget with Acumatica’s Project Accounting. Handle complex billing rules and easily calculate project revenue based on key project-specific attributes. Keep better track of costs by correctly accounting for work in progress (WIP).</p>
Manufacturing Edition	<p>Integrate production planning and shop floor with customer management, sales orders, inventory, purchasing, and accounting. The Manufacturing Management Suite includes BOM and Routing, Material Requirements Planning (MRP), Production Scheduling and Control, Quoting and Estimating, and Product Configurator.</p>
Field Services Edition	<p>Maintain a real-time view of customer activities across all your operations when field service operations are fully integrated with the back office. Streamline dispatching, reduce response times, and minimize costs with the Acumatica Field Services Edition that works with CRM, sales, inventory, purchasing, accounting, and financial reporting.</p>
Commerce Edition	<p>Deliver a consistent customer experience across all your sales channels with full integration between your online, mobile, and in-store service. This complete eCommerce ERP solution tightly integrates a robust eCommerce platform with Acumatica’s Financials, Sales, Inventory, CRM, and Fulfillment systems.</p>
Construction Edition	<p>Improve margins and project control at all stages of home, multi-family, commercial, mixed-use, land development, and government projects. Check dashboards for revenue, costs and commitments. Equip staff and subcontractors with secure apps for time entry, electronic signatures, and more—all with phones and tablets. Exchange information with customers, suppliers, and specialty applications such as Smartsheet, Procore, and Hyphen Solutions for an end-to-end solution.</p>

THE ACUMATICA ERP DIFFERENCE

Acumatica delivers a full suite of integrated business management applications unlike any other ERP solution on the market today.

STREAMLINE OPERATIONS

Manage your business more efficiently:

- Automate processes
- Control workflows
- Access the system from anywhere on any device—including mobile
- Promote collaboration with all-inclusive user licensing

ADAPTABLE SOLUTION

Add and extend:

- Deploy in-house or in a private or public cloud
- Easily configure your solution to fit your needs
- Add capabilities such as CRM or data visualization at any time
- Extend to other solutions and applications beyond ERP

YOUR BUSINESS ACCELERATED

Get a single version of the truth:

- Accelerate business performance and make smarter decisions with automated processes, real-time data collection, financial analyses, and forecasting
- No per user pricing – system scales as your business grows